



Nokia Siemens Networks

With more than 60,000 people in over 150 countries, Nokia Siemens Networks is one of the largest telecommunications hardware, software and services companies in the world. We are committed to innovation and sustainability and offer a complete portfolio of mobile, fixed and converged network technologies as well as professional services including consulting and systems integration, network implementation, maintenance and care, and managed services.

We serve more than 600 customers around the world – Communications Service Providers (CSPs) who face a multitude of challenges as they focus on capturing greater value through business model innovation, reducing the complexity within their businesses and networks, growing their customer base and minimizing subscriber churn.

It is our aim to play the vital role of an enabler, someone who helps CSPs build stronger, more lasting and ultimately more profitable customer relationships. We aim to do so by enhancing the efficiency and sustainability of their business practices, and in turn help them meet pressing challenges.

Our initiatives aim to foster **sustainable business practices** which increase profitability and demonstrate the broad impact of the telecommunications industry on other sectors. One such initiative is our participation in the WWF Climate Savers program under which we have pledged to undertake a number of steps that reduce our annual CO2 emissions by approximately two million tons. One of our key commitments is to improve the **energy efficiency** of our GSM/EDGE and WCDMA/HSPA base station products by up to 40 percent by 2012. Our Flexi Base Station has the lowest energy consumption in the market, and has been recognized as the world's most progressive mobile network technology at GSMA Global Mobile Awards 2009. In addition, we recently launched the industry's most comprehensive energy solutions offering, which includes the innovative Green Energy Control. Currently we have more than 390 sites across 25 countries which run on renewable energy. By 2011, renewable energy will be our preferred source of power supply for every remote base station site that we install.

Our vast and market-leading portfolio of offerings aptly reflects our emphasis on thought leadership and innovation. We have pioneered a centralized **Global Service Delivery** model by creating integrated multi-technology, multi-vendor Global Network Solutions Centers which drive the world's most efficient networks. We also enjoy leadership in several other areas, including **Professional Services** where we are the industry's fastest growing vendor, **voice** solutions where we power the conversations of more than one-fourth of the world's population, **3G** where we have more than 160 3G radio references, and **network deployment** where we enjoy the largest market share. As a leader in technology innovation, we are committed to driving the commercial uptake of **LTE** starting in 2010, and offer an end-to-end solution which provides a future-proof, easy and cost-efficient path to LTE.

Visit us at www.nokiasiemensnetworks.com

Chairman of the board

Olli-Pekka Kallasvuo

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Incorporated

Nokia Siemens Networks B.V.
The Netherlands
Trade register number: 34259706

Financial reporting

Consolidation by Nokia
Equity accounting by Siemens

Market position

No. 2 in wireless networks
No. 2 in operator services

Customer base

We are serving more than 600
Communications Service Providers
globally. 75 of the top 100 operators
are our customers. Over 1.5
billion people connect through our
networks

Business units

Business Solutions
Network Systems
Global Services

Worldwide presence

Business in more than 150
countries.

Eight regions: North America,
Latin America, West & South
Europe, North East, Middle East &
Africa, Greater China, India and Asia
Pacific.

Major manufacturing sites in China,
Finland, Germany and India.

More than 60,000 employees.
28,000 service professionals.

Research and development

Our R&D team is present in
all the world's technology hotspots.
Our main R&D centers are
in Europe, U.S., China and APAC.